





# **Always** Interested

We are always interested in all aspects that are important for doing an extraordinary job and making the world a bit better. In fact, the people of Van Aalst are always interested in all technical, market, geographical, environmental, health and safety developments. To guarantee the continuity of our company, we are always interested in strengthening our company to make it a more reliable and trustworthy partner for our customers, suppliers, agents and employees.



1954

First pneumatic ship unloader – 20 tph unloading capacity

Office Koudekerk aan den Rijn -Netherlands

1954-1984

Building rental equipment to service other plants

1970

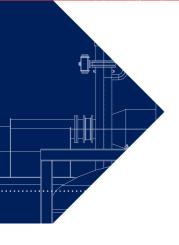
First road-mobile unloader



60



We Think Global We love travelling throughout the world and have achieved sales successes on almost every continent on the planet. Moreover, we take care of our vulnerable planet by reducing the power consumption and  $\mathrm{CO}_2$  emission. Nearly all the materials used in our equipment are recyclable. We put great value on the total life cycle of the equipment. Our equipment often gets a second or even a third life in a totally different country.





#### **Service Level**

- Spare parts: it is important that spare parts are available on short notice. We have improved and extended the after-service department to minimize down time.
- Field service and emergency repairs: we can offer you technical support and training for the maintenance and operation of your equipment. Upgrades and maintenance of existing equipment can be offered as well.

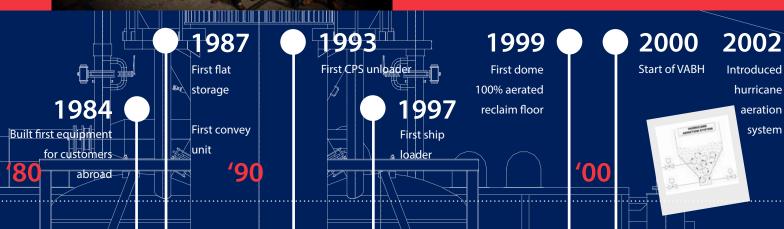


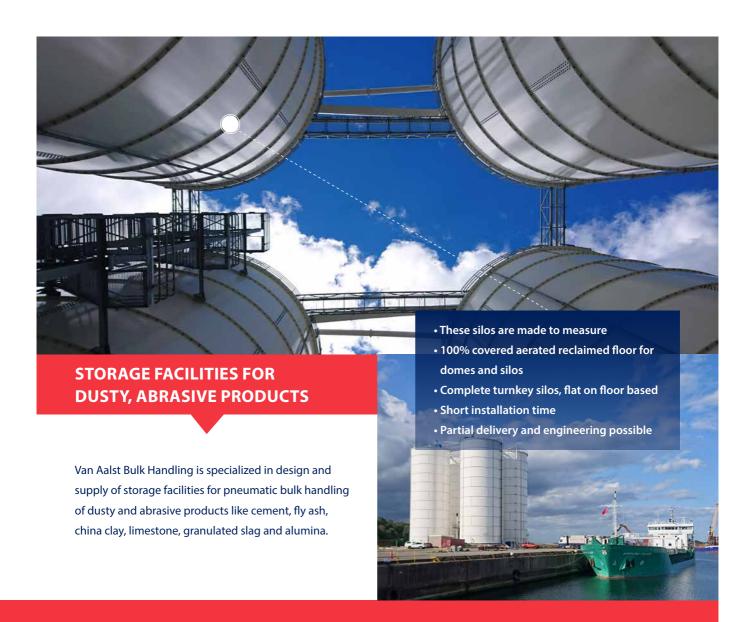
We deliver all equipment for fixed and mobile ship-loading terminals. Van Aalst Bulk Handling designs all its products for your specific situation and according to your wishes.

Van Aalst pneumatic conveying units are capable of conveying material through pipelines of 50 to 1000 meters. This pneumatic configuration minimizes power consumption, is environmental friendly, minimizes the obstructions in the working area and protects the quality of the material.



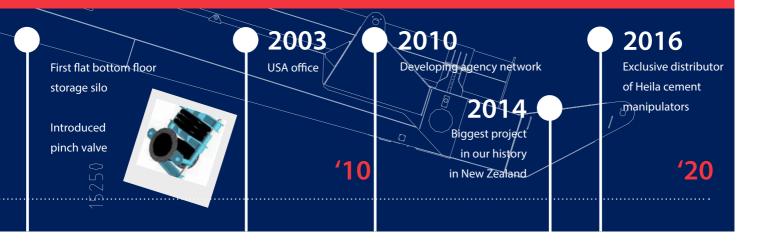
Our engineers work 30% of their time on improving the equipment. We are always loyal to our suppliers and work with them in partnership to improve the parts they deliver. Innovation is the backbone of Van Aalst. Examples of this include the unique use of the Van Aalst rotating nozzle on the cement manipulator, the hurricane aeration system and the Van Aalst pinch valve. With these improvements, we can reduce the power consumption by up to 12%.





### We Fulfil

Our organisation has been active in the cement industry for a long time and we've helped a lot of companies with very satisfying and robust equipment. We invite all our potential customers to contact us and our customers to ensure they make the right decision. The best ambassadors of our company are our satisfied customers, who can be found all over the world. Van Aalst aims to achieve the highest level customer satisfaction and history demonstrates that we fulfil.



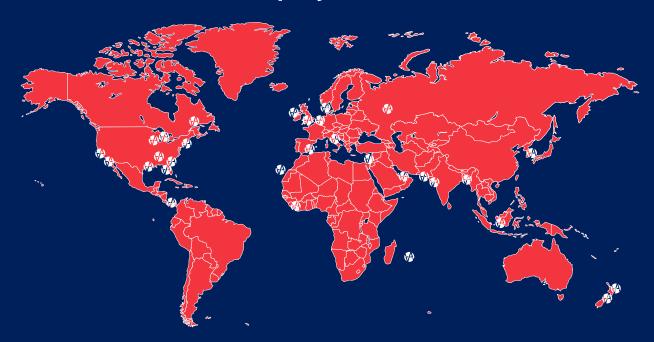
## **Service Agreement**

More and more companies are recognizing the benefits of a solid, multi-annual maintenance program and are choosing a service agreement from Van Aalst Bulk Handling, both for new and existing equipment.

- Maintenance provides reliability
- Customized agreement
- You can stick to your core business
- Professional specialists
- Specific tools and spare parts
- Cost management



# Some of our worldwide projects



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